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## SUPREME COURT OF APPEALS OF VIRGINIA. WYTHEVILLE.

## MAX MEADOWS LAND AND IMPROVEMENT COMPANY V. BRADY.\*

(August 8, 1895.)

- 1. Contracts—Rescission—misrepresentations—facts—opinions. Upon a bill filed by a vendee of real estate for the rescission of a contract of sale, on the ground of fraudulent misrepresentations of the grantor in the procurement of the contract, the vendee, in order to obtain such rescission, must prove that the misrepresentations were of positive statements of fact made for the purpose of procuring the contract; that they were material; that they were untrue; and that the party to whom they were made relied upon them and was induced by them to enter into the contract. An untrue statement, made as a mere matter of opinion, is, as a rule, not sufficient to entitle such vendee to relief, where the parties deal upon terms of equality.
- 2. Contracts—Rescission—fraud—discovery. The effect of fraud in the procurement of a contract is to render it voidable only, and it is the duty of the defrauded party to elect, on the discovery of the fraud, to rescind it, or else he will be bound by it. The election may be shown by acts or conduct of the party, as well as by his words.
- 3. CHANCERY JURISDICTION—Rescission—defect of title—concealment—covenants of warranty. A court of equity will not entertain a bill filed by a vendee of real estate to rescind the contract of sale for defect of title, where it appears that said vendee has accepted a deed for such real estate, with covenant of general warranty; that he is in possession and his possession is undisturbed by any suit begun or threatened; that the vendor is making no effort to collect unpaid installments of purchase money, and there is no averment of the insolvency of said vendor; unless he can show a defect of title respecting which the vendor was guilty of fraudulent concealment or misrepresentation, and of which the vendee, at the time, had no knowledge or means of discovery; but the court will leave the vendee to his remedy upon the covenants contained in his deed. For cases where a court of equity will interpose, see opinion of the court.

Appeal from decree of the Circuit Court of Wythe county, rendered on the 18th day of August, 1893, in a suit in chancery wherein the appellee, John C. Brady, was complainant and the appellant the Max Meadows Land and Improvement Company and others were defendants.

Reversed.

The opinion states the case.

Bolling & Stanley and J. H. Fulton, for appellant.

Walker & Caldwell and W. S. Poage, for appellee.

<sup>\*</sup>Reported by M. P. Burks, State Reporter.

KEITH P., delivered the opinion of the court.

A bill was filed in the Circuit Court of Wythe county by John C. Brady, asking the rescission of a deed dated the 25th day of October, 1890, executed by the Max Meadows Land & Improvement Company for a lot of ground set out and described in said deed.

From an inspection of the record the following facts appear:

The Max Meadows Land & Improvement Company, having purchased land from Randal McGavock and others, divided it into lots which it advertised for sale, representing through its advertisements and by a prospectus extensively distributed, that a one hundred and fifty-ton blast furnace was under construction; that iron mines were being opened and connected with the furnace by a railroad; that a brick-yard was in active operation and that certain industries had agreed to locate at its place, to-wit: A rolling-mill and horseshoe works, a planing mill, and sash, door and blind factory, and that negotiations were in progress and would probably be concluded within the next few weeks for a machine shop, foundry, boiler, and engine works, and that these industries would employ from seven hundred to one thousand men and would insure a population from three thousand to four thou-It, in like manner, represented that it had secured the services of a competent manager, having a large acquaintance among the manufacturers of the North, who would make it his especial business to attract other industries; that negotiations were in progress with quite a number and that there was every reason to believe that within the next six months or year many additional manufactories would be secured and the population would be largely increased.

The plaintiff represents that the statements thus set forth in the prospectus were falsely and fraudulently made to induce him to purchase, and that, relying upon these representations, he, on the 25th day of October, 1890, did purchase a lot of ground and agreed to pay \$1,730 for it, of which sum he paid one-third cash and subsequently paid one-half of the balance, leaving the third and last installment of \$576.66, with interest thereon, still due and unpaid.

It appears, that to secure the deferred payment, the plaintiff, Brady, executed a deed of trust, of even date with the deed from the Max Meadows Land & Improvement Company to him, by which he conveyed the lot so purchased to Joseph S. Clark, trustee, upon trust that if the deferred installment should not be paid at maturity the property conveyed was to be sold to satisfy it. He charges that the Max Mead-

ows Land & Improvement Company, by its officers and agents, and by its handbills and advertisements, made certain other false and fraudulent representations with reference to the growth of Max Meadows, among them that a large hotel would be built and that the Norfolk & Western Railroad Company proposed to erect a handsome stone passenger station, on ground reserved for that purpose, and that its construction would be commenced within the coming year. He alleges that the Max Meadows Land & Improvement Company, by its deed aforesaid, conveyed the lots so purchased, with covenants of general warranty, and that when he made the purchase he supposed that he had purchased an unencumbered property; that Randal McGavock and others, from whom the Max Meadows Land & Improvement Company purchased the tract of land, in which is embraced the lot which is the subject of this controversy, prior to their sale to the Max Meadows Land & Improvement Company, executed to S. W. Jamison, as trustee for A. M. and W. M. Fuller, a deed of trust to secure to the Fullers the sum of \$20,000, and that said lien or encumbrance still remains unpaid and unsatisfied; that the tract so conveyed to Jamison, for the benefit of the Fullers, is the same land afterwards conveyed by Randal McGavock and others to the Max Meadows Land & Improvement Company, and the deed of trust to Jamison for the benefit of the Fullers is referred to and made part of the deed from McGavock to the Max Meadows Land & Improvement Company. The deed from McGavock and others to the Max Meadows Land & Improvement Company is filed as an exhibit in the cause.

The plaintiff avers that he would never have entered into the contract, and made the purchase of the lot named, had it not been for the false and fraudulent representations of the company, or if the company had disclosed to him the encumbrance on the lot and the defect of the title thereto.

He makes the Max Meadows Land & Improvement Company, Joseph S. Clark, trustee, A. M. and W. M. Fuller and S. W. Jamison, parties defendant to the bill, and prays for a recission of the contract; that he may have a decree for the recovery of the money already paid by him; and that the defendants may be enjoined and restrained from collecting the bond for the last installment of purchase money, amounting to \$576.66.

The Max Meadows Land & Improvement Company answer the bill. It denies all the allegations of fraud. It admits the purchase by the Company of the Max Meadows land from McGavock and the sale of

the lot to the plaintiff upon the terms stated in the bill. the deed of trust in favor of the Fullers. It denies that the defendant ever represented that it would cause a large city to be built at Max Meadows, or that the defendant made any other representations through its officers and agents except such as were made in the advertisements and prospectus, which were in the hands of the public for weeks before the sale took place, and by which the public and the plaintiff were fully informed of all that the defendant company had done and contemplated doing in its effort to build a town at Max Madows, and avers that the public and the plaintiff were honestly put in possession of all facts known to the defendant. It avers that all of the industries and improvements that were promised have been built and that those which the defendants stated were being negotiated for were, as the defendants fully believed, secured as stated in the advertisement. The defendant denies that any representations or false statements were made to induce the plaintiff to make the purchase; it points out the fact that the sale was made at public auction in perfect fairness to all, and that the plaintiff exercised his own judgment and discretion in continuing to bid for the lot until he drove off other competitors and it was knocked down to him as the highest and best bidder.

Without going further into details of the facts, it may be stated that the defendant denies specifically every allegation and charge of fraud and misrepresentation, and especially it denies that the defendant concealed from the plaintiff the fact of the existence of the lien by deed of trust given by McGavock to S. W. Jamison, trustee, for the benefit of the Fullers.

The answer avers that the plaintiff and public were invited to examine for themselves the defendant's title; that the deed of trust, and also the deed from McGavock to the defendant, were of record in the clerk's office of Wythe county, where they were open to the inspection of the plaintiff, and no representation whatever was made by the defendant with respect to the title.

Upon the issues thus made in the pleadings, evidence was taken, and the case coming on to be heard before the Judge of the Circuit Court of Wythe county, he rendered a decree against the Max Meadows Land & Improvement Company for the full amount of the cash payment and of the first deferred payment, aggregating the sum of \$1,153.34, with interest from the 25th day of October, 1890, until paid, and perpetuated the injunction as to the deferred payment of \$576.66; and the case is now before us upon an appeal from that decree.

There is little room for controversy as to the facts. The representations relied upon to sustain the bill and to justify the rescission of the contract are all set out in the prospectus and advertisements filed with the bill. The representations relied upon may be divided into two classes: representations of matters of fact, and representations of matters of opinion.

In so far as the defendant company made statements of facts, it appears by the evidence that those statements were true, and so far as the statements were matters of opinion, it appears that those opinions were honestly entertained, and would in no event constitute sufficient ground for a rescission of the contract. The one hundred and fifty-ton blast furnace, represented to be under construction, was actually built; the representations as to the iron mines, which were to be connected with the furnace by a railroad, are shown to have been true; and it is in proof that a brick-yard was in active operation. The statement that a rolling mill and horseshoe works, and a planing mill, and sash, door and blind factory had agreed to locate at Max Meadows, is borne out by the proof, which contains also evidence that at the time of the sale negotiations were in progress with respect to the machine shops, foundry, boiler, and engine works. That those industries, if secured, would have employed from seven hundred to one thousand men, and that that number of employees would insure a population of from three thousand to four thousand, were obviously but estimates predicated upon the success of the efforts to secure the industries enumerated, and cannot properly be considered as an unconditional assurance upon the part of the company of the existence of those industries as a matter of fact, and still less as a guarantee of the number of men to be employed, or the population to be expected as a result of their establishment.

The distinction between representations of fact and of opinion have been so clearly set out in the recent opinions of this court, that I feel it unnecessary to do more than to refer to them. They show that the misrepresentations which will sustain an action of deceit, or a plea at law, or a bill for the rescission of a contract, must be positive statements of fact made for the purpose of procuring the contract; that they must be untrue; that they are material; and that the party to whom they were made relied upon them, and was induced by them to enter into the contract. Grim v. Byrd, 32 Gratt. 293; Wilson v. Carpenter, 1 Va. Law Reg. 137; s. c. 21 S. E. Rep. 243; and Watkins v. West Wytheville Land & Improvement Co., decided at the present term. In Crump v. United States Mining Co., 7 Gratt. 352, it was decided that

if, in the written proposals for a sale of stock in a mining company, the representations contained therein are false as to any material fact, by which the purchasers have been misled to their injury, and in which they are presumed to have trusted to the vendors, then the contract, founded upon such representations, is void; whether the vendor knew the representations to be false at the time they were made or not; and whether made with fraudulent intent or not.

In Grim v. Byrd, 32 Gratt., which was a bill in equity for the rescission of a contract, Judge Staples, speaking for the court, at p. 300, declares that "the doctrine is well settled in the United States that a false representation of a material fact, constituting an inducement to the contract, on which the purchaser had the right to rely, is ground for a rescission by a court of equity, although the party making the representation was ignorant as to whether it was true or false; and the real enquiry is not whether the vendor knew the representation to be false, but whether the purchaser believed it to be true, and was misled by it in entering into the contract." And, at p. 301, he says: "The representations must, as a general rule, be of a fact as distinguished from a mere matter of opinion, unless the parties are dealing upon unequal terms, and one has means of information not equally open to the other."

It is needless, however, to multiply citation of authorities to show that the law is as stated in *Grim v. Byrd* and *Wilson v. Carpenter*, above referred to. Both the appellant and the appellee rest their several contentions upon it. The effect of the fraud upon the contract is to render it voidable only, and it is the duty of the deceived party to elect, on the discovery of the fraud, to rescind it, or else he will be bound by it. In Fry on Spec. Per., Sec. 703, it is stated that "in the case of a transaction grounded on fraud, the party deceived must, on the discovery of the fraud, elect to rescind or to treat the transaction as a contract."

In 2 Add. on Con., p. 772, et seq., it is said: "A party who intends to repudiate a contract on the grounds of fraud, should do so as soon as he discovers the fraud; for, if after the discovery of the fraud he treats the contract as a subsisting contract, or if, in the interval whilst he is deliberating, an innocent third party has acquired an interest in the property, or if, in consequence of his delay, the position even of the wrong-doer is affected, he will be deemed to have waived his right of repudiation, and must then bring an action for damages for the deceit. And whenever a party to a contract has a right to elect whether he will avoid it or treat it as a subsisting contract, his election

may be manifested by acts as well as by words, and, when once made, is final, and cannot be retracted." And, further on, the same author says: "The discovery of the new incident in the fraud, which only strengthens the evidence of the original fraud, cannot revive a right of repudiation which has once been waived." These propositions of law are, indeed, elementary, and it is hardly necessary to fortify them by the citation of authority.

The Max Meadows Company, having purchased land in order to make a profit by selling it in town lots, proceeded in the usual way to lay off streets, to build hotels and water-works, and to induce manufacturing enterprises employing large numbers of operatives to construct their plants upon its property. To this end it advertised exten-Every circumstance of climate and of situation was set forth in the most attractive manner, and all this it had a perfect right to do without incurring the imputation of the slightest impropriety. evidence of the good faith and of the confidence its managers felt in the value of its properties, and the ultimate success of its efforts to develop it, the record establishes that, before a lot was offerred for sale, a very large sum of money was expended; and finally it pledged itself in its prospectus that "if for any reason which cannot now be conceived, the above industries or other industries to employ an equal number of men, should not be absolutely secured within six months from date of sale, October 25, 1890, the purchasers of lots will be given the option of having the sale cancelled, the cash payments refunded and being released from making deferred payments. option must be exercised within fifteen days from the expiration of said This should have had the effect of drawing the attensix months." tion of the bidders sharply to the line of demarcation between those representations which the company intended should be relied upon as matters of fact, and those which were intended as mere expressions of opinion, and is strongly persuasive, if not conclusive, of its good faith.

The appellee had the most abundant opportunity to inform himself of the truth of every representation made, and of every step taken, by the appellant from the inception to the termination of the enterprise. Everything was done in the light of day; there was nothing covert or concealed, and if he made a bad bargain the explanation is not to be found in the suggestion that his innocence and simplicity have been ensuared by the wiles of an unscrupulous vendor. The Max Meadows Company had made its purchase at a price far in excess of normal values. It sold to the appellee at an advanced price, after expending

large sums of money in its improvement, and he in turn purchased, it may be supposed, in the expectation that fortune would so far favor his venture as to enable him to reap a reward for the risk he assumed. The minds of all men were, at that time, inflamed with the mania for speculation, and no doubt the parties to this transaction were not free from the delusions it produced. While it lasted, hopes were cherished and expectations indulged and expressed, which, considered in the light of sober reality, seem wild and extravagant in the extreme, but which should not be branded as frauds. Upon this branch of the case we are of opinion that there was no such misrepresentation of fact, as, under the influence of the principles of law above adverted to, would entitle the appellee to a rescission of his contract.

It appears, moreover, that after the lapse of a year, with full knowledge of all that his vendor had promised, of all that it had performed, of all that it had done, and of all that it had failed to do, the vendee, so far from disaffirming the contract into which he was induced to enter, as he now says, by fraudulent misrepresentation of the appellant, distinctly ratified and confirmed it by voluntarily discharging the first deferred installment of the purchase money. If, therefore, the contract had in its inception been voidable, this act of ratification would be construed as a waiver of the right to repudiate it.

The other ground relied upon by the appellee, is, that he purchased with the expectation that he would get an unencumbered title, and that, as we have seen in the statement of facts, there rests upon the land purchased by the Max Meadows Land and Improvement Company of Randall McGavock a deed of trust to S. W. Jamison for the benefit of the Fullers, which constitutes an encumbrance upon this and all other lots embraced in the tract covered by that deed.

If the Max Meadows Land & Improvement Company were here asking the specific performance of the contract of sale upon the part of John C. Brady, the outstanding title in Jamison, trustee, and the encumbrance thereby created, could be relied upon to defeat the recovery, but in the case before us the contract has been executed and the appellee has received what he contracted for, a deed with a covenant of general warranty of the land purchased by him. He is in possession and his possession has been undisturbed by any suit begun or threatened. It is not alleged that the Max Meadows Land & Improvement Company, the granter of the appellee, is insolvent, or that it was making any effort to collect the unpaid installment of the pur-

chase money by an enforcement of the deed of trust given to secure it, or by suit, or otherwise.

In the case of Beale v. Seiveley and others, 8 Leigh, 658, Judge Tucker, in deciding a somewhat similar case, says that the "vendee has in possession the identical land that he purchased. He has a deed for it, with general warranty, from a vendor whose solvency he does not venture to question. . . . He has never been evicted, or sued, or threatened with a suit by any other claimant." Further on, in the same case, after discussing the effect of taking a deed with special warranty, and showing that in that case the rule of caveat emptor strictly applies, and that the vendee takes the hazard of the title, he points out the distinction where a general warranty is required and given, and continues: "As in the case of special warranty, he discharges himself of all responsibility, and only sells the chance of a good title, so, where he enters into a general warranty without other covenants, he makes himself only responsible for eviction. . . . these cases, therefore, the vendee is confined to the covenant of general warranty. He has chosen, or at least agreed upon, his remedy, and to that remedy he must be tied down. However bad his title, he cannot sue upon his warranty unless he be evicted; and if he cannot do so at law, upon what principle can equity make the vendor liable bevond the terms of his contract? A contract without other covenants than a warranty is in effect an agreement between the vendor and vendee that the vendor is never to be responsible until the vendee is turned out by superior title." If, however, a defect of title exists, which is known by the vendor and by him concealed from the vendee, or if the vendee had no means of knowing it, "then the purchaser may either maintain an action at law for the deceit or have a rescission of the contract itself by an appeal to a court of Judge Tucker concedes that in Virginia there has been upon this subject more laxity in practice, but notwithstanding this relaxation, he declares: "I am aware of no case in which the rights of the party have been extended in equity beyond his covenants. Until the contract is complete indeed by the execution of deeds, it is fully within the power of the court, which will not decree execution where it will be unreasonable, or where the title is essentially defective. But after a deed has been made and accepted, though our courts have given relief in anticipation of an eviction which is pending, accompanied by the danger of insolvency, they have never gone one jot beyond the covenants, except where the fraud of the vendor

gives rise to a distinct cause of action independent of the covenants. Although, therefore, we may enjoin a judgment or sale on the ground that the creditor is proceeding under his deed of trust, or that a suit is threatened and the vendor is in declining circumstances, yet we can never interfere unless the seller has made himself, by some covenant, responsible for the defect complained of, or by fraudulent concealment has subjected himself to an action at law for damages, or to relief in equity to rescind the contract for the fraud."

It would appear, then, that the fraud, which will entitle a purchaser to ask for the rescission of his contract in equity, is that which consists in misrepresentation of facts or in the concealment of facts from which the defect of title arises, which facts the vendee had no other means of knowing. 2 Swanst. 287. "If then," Judge Tucker says, "the vendor does not know of the defect, or, knowing it, does not conceal it, or if the vendee does know of it, there is no ground of relief. The vendee must prove three things: first, the defect; second, knowledge and suppression by the vendor; third, ignorance on the part of the vendee. And as to the second matter, the scienter is essential."

I have quoted thus fully from the case of Beale v. Seiveley because the principles of law are there laid down with clearness and precision, and the authority of that case has, so far as I am informed, never been called in question.

In Peers v. Barnett, 12 Gratt., at page 416, Judge Allen, referring to and, as it were, interpreting the case of Beale v. Seiveley, uses the following language: "It was there decided that where a vendee is in possession of land under a conveyance with general warranty, and the title has not been questioned by any suit prosecuted or threatened, such vendee has no claim to relief in equity against the payment of the purchase money, unless he can show a defect of title respecting which the vendor was guilty of fraudulent concealment or misrepresentation, and which the vendee had at the time no means of discovering."

A distinction is to be observed between the relief which goes to the extent of the rescission of the contract complained of and that which merely restrains the sale of the encumbered lands until the title is made clear.

The principle that a court of equity will not sell, or permit a sale of land with a cloud hanging over the title, is affirmed in a great number of cases. I think I may say after a careful examination, that nearly, if not quite all the cases relied upon by counsel for appellee are cases which either illustrate this principle, or were suits brought

for the specific performance of contracts, or were cases in which the insolvency of the vendor appeared, or in which there had been a fraudulent concealment of the defect in title, or, at the least, an ignorance of the defect upon the part of the vendee, or the vendor was taking active steps either by suit or under a deed of trust to collect the unpaid purchase money. I have examined the following cases and authorities cited in the appellee's brief, and feel warranted in making this statement. Griffin v. Cunningham, 19 Gratt. 571; Pom. on Contracts, 193 and 203; Jackson v. Liggon, 3 Leigh, 161, 189; Hoover v. Calhoun, 16 Gratt. 109; Goddin v. Vaughan, 14 Gratt. 102, 117; Christian v. Cabell, 22 Gratt. 82; Hendricks v. Gillespie, 25 Gratt. 181; Bryan v. Loftus, 1 Rob. 12; and Garnett v. Macon, 6 Call. 308.

It appears then that the appellee purchased a tract of land of which he has been put in possession; that he has received a deed for it with covenants of general warranty; that his possession has been neither disturbed nor threatened; that his grantor is not insolvent, and has taken no steps by enforcement of the deed of trust, or otherwise, to collect the unpaid purchase money; that there was no concealment of the encumbrance which rests upon the land, the existence of which was plainly set forth upon the face of the deed under which the appellee derives title to the land purchased, and of which, therefore, he must be presumed to have had notice. Upon the case stated the law is with the appellant.

If the objection shall be urged to this conclusion that it leaves the appellee with a cloud resting upon his title, the answer is, that he is in the precise position which he contracted to occupy, and, as long as he is undisturbed, he has no ground of complaint which entitles him to invoke the aid of a court of equity, which, as it has been said, may "mend the consciences of men, but not their assurances." Whenever the appellant seeks to enforce his deed of trust, without having first lifted the paramount lien, a court of chancery will, at the instance of the appellee, be ready to interpose and grant such relief as the nature of his case may then require.

We are of opinion that the appellee has failed to make out a case for the rescission of his contract; and is therefore not entitled to the relief given him in the decree complained of, which must be reversed.

Reversed.

BY THE EDITOR.—The law laid down and applied to the facts of this case deduced by the court from the evidence is too well established in Virginia and elsewhere to admit of any serious dispute. The decision turned mainly on the

facts. In every case coming before the courts for consideration and determination there are two primary and fundamental questions: What are the facts and what is the law as applied to those facts? The question of facts comes first and must be first considered and determined and then the question of law applicable to these facts.

The principal case is one of a great multitude growing out of the extraordinary "boom" of 1890. Everybody desires to become rich, and that as soon as possible. In that memorable year, a new method of achieving this end was supposed to have been discovered. It was to lay out and build up cities and industries almost anywhere and everywhere, but particularly in the vicinity of existing towns and along the line of railroads. To accomplish this, numerous corporations were created by the legislature and by the courts with charters as limitless as the wind; and among these were corporations to deal in real estate—buy and sell. They bought lands at high prices and, of course, had to sell them at higher prices in order to make a profit. They laid off the lands in streets extending for miles and intersecting each other in every direction. These ran through old-field pines, blackberry bushes and broom-sedge. They were seldom called "streets." That was too common a name. They were all "avenues" or were designated by some other highsounding phrase. The area, in many cases, would be sufficient for the cities of New York and Chicago. The lots marked off and designated by maps and diagrams were advertised in extravagant terms of commendation for sale. people caught the fever and, in their delirium, purchased freely. A few prudent men held off and were ridiculed as "moss-backs," "fossils," "old fogies." Finally, and quite soon, too, "the bottom dropped out," and there was a general collapse. As is generally the case, those who had sustained loss laid the blame on everybody else except themselves. They were disappointed. No doubt of it. But this, they knew, was not of itself a good plea in law or morals; for disappointment is the common lot of humanity. Hence, in almost every suit or proceeding to enforce the obligations growing out of these transactions the defence has been set up by the obligors that they have been swindled by false and fraudulent representations, or by misrepresentations which stand on no lower plane; and where the contracts have been executed, wholly or in part, rescission is asked for on the same grounds. In some cases, no doubt, upon the special facts relief may be justly demanded. But they are exceptional. In most of the cases, so far as our observation extends, the application for relief is without merit, and the principal case is an example. As a rule, there was no deceit. If the parties were deceived, they were self-deceived. They simply misjudged and were, therefore, disappointed in the result; and their mere disappointment cannot, except by jugglery, be converted into the fraud of those with whom they dealt.

The decision in the principal case teaches a wholesome lesson not likely to be disregarded in future.